

In-house **Territory Sales Engineer / Manager**, for specific key US states, as well as Central and South American countries, with leading-edge environmental instrumentation manufacturer. **Since 1999, GrayWolf has been a market leader for the rapidly growing indoor air quality (IAQ), sustainable green building, industrial hygiene and HVAC instrumentation markets.**

- Responsibilities to be performed at our Research Drive, Shelton, CT Worldwide Headquarters and/or remotely. Grow and develop existing geographical territory by determining customer needs, providing application assistance and quotations to newly generated leads and to existing customers.
- Our clients include, environmental consultants, industrial hygienists, university researchers, commercial HVAC contractors, and facility managers at hospitals, schools, airports, refineries, pharmaceutical companies, electronics manufacturers, military bases, state/county/city DOHs, and many other types of facilities.
- GrayWolf has introduced major new products at end 2020 with several more coming in 2021, which creates excellent growth opportunities for this expansion sales position. New products address the increasing awareness and requirement for IAQ measurement for healthy buildings in response to Covid 19.
- Technical degree (Engineering/Chemistry/Physics/Environmental or related) preferred. Spanish language skills not required, albeit a plus. The position will require occasional travel for company tradeshows and distributor training, once Covid-19 restrictions ease. However, day-to-day duties involve heavy phone and e-mail contact with customers and prospects.
- Great career opportunity for the candidate with the appropriate background. We will help train you. Outstanding phone skills and computer proficiency required. *Excellent* starting salary *plus* commission (\$50K to \$95K+ starting range dependent on experience/education) with an exceptional benefits package including premier health coverage, flex hours, remote set-up, 401K match, life insurance, disability insurance, in-building gym, tuition reimbursement and much more.

Contact HR@GrayWolfSensing.com for more information.